



## *Greetings from Warwick Hobbs*

*Residential Sales Specialist*

*Freedom Realty Limited*

*(03) 4777-070 (027) 226-6122*

*Autumn 2019 Newsletter*

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### MARKET UPDATE

Source:



***(a) New Zealand: Residential Medians for the Month of March 2019.***

***Number of Sales: 6,938 (7,964 in March 2018)***

***Median House Selling Price: \$585,000 (\$560,000 in March 2018)***

***Days to sell: 36 (34 in March 2018)***

***Bindi Norwell, Chief Executive at REINZ says: "At a time when sales volumes are normally very strong and total sales figures for the country are typically well over the 7,000 mark, with 6,938 sales this was the lowest number of properties sold for the month of March since March 2011. Hopefully, as we gain more certainty over the coming months we'll start to see volumes pick up. However, winter is normally a quieter time of year, so time will tell what happens with sales volumes going forward," continues Norwell.***

***(b) Dunedin City: Residential Medians for the Month of March 2019.***

***Number of Sales: 207 (259 in March 2018)***

***Median House Selling Price: \$439,000 (\$376,000 in March 2018)***

***Days to sell: 22 (23 in March 2018)***

***At the top end of the market, properties sold for \$1 million or more decreased from 15.5% in March 2018 (1,232 houses) to 14.8% in March 2019 (1,029 houses).***

***(If you require more information, please contact me as I have access to more statistics than what is shown above.)***

# Freedom

If you are thinking of selling at some stage and want a great result - I would love to help. Please call me to take advantage of Freedom Realty's low commission rates, starting at 1.95% + GST = LESS THAN HALF THE NORMAL COMMISSION RATE of 4%.

Ask me also for a free market appraisal

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## **Special Autumn Deal for Readers of my Newsletter:**

**List with Warwick before 31 May 2019 and obtain a complimentary ¼ page advertisement in the Property Press valued at \$316.00, OR: complimentary professional photography, three hours of gardening work and three hours of interior house cleaning.**

**Freedom Realty specialises in selling homes in Dunedin – Real Estate is what we do!** Freedom Realty provides exceptional services at a fraction of the usual cost. In fact, our commission fees start at only **1.95% commission plus GST** and no, we are not trying to hide any costs to trick you. We achieve this by being a local company.

We know the Dunedin real estate market through our extensive years of real estate experience and we want to give back to you, our customers the people of Dunedin. So there are no hidden costs and you can be assured that we will give you a full breakdown of all costs involved before we start the real estate marketing process.

We can help with all real estate services, even Property Management, and all of these services we offer are well below the usual going rates. Our office is conveniently located on Green Island's main road. Our agents all have a wealth of experience and are happy to help when it comes to selling, buying or renting a property in Dunedin. We have the technical ability and knowledge to get your property noticed in today's digital market. Freedom Realty is all about your freedom – your choice.

## Why Sell with Warwick of Freedom Realty?

My aim in the process of marketing your property, would be to provide a smooth, step by step approach with no surprises. I work towards creating an environment of empathy and trust, enabling you to feel confident in making informed decisions. I also make sure everything in my business reflects my own open, honest and committed approach to life. Should you be thinking of selling your house now or in the near future, I am happy to discuss the best marketing options available. With any listing, I am **confident we will obtain an offer after 12 showings. My aim would be to sell your house in under a month with multiple offers. I will work hard for you, keep you well informed and keep you up to date with comments from prospective purchasers. Where I see a need, my aim will be 'to go the extra mile' Give me a call and we will make it work.**

Kind Regards

**Warwick Hobbs**

Residential Sales Consultant. Freedom Realty Limited.

*"For reliable 'no pressure' service – that gets results"*

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