


WARWICK HOBBS

Licensed Real Estate Salesperson REAA 2008

LINCOLN DARLING REALTY, DUNEDIN

CONTACT ME FOR A FREE APPRAISAL

 0800 927 942

Refer a family member or friend to me who is thinking of selling a property in Dunedin, and they will receive my Free Report to help them save time and money - entitled "**9 Costly Traps to Avoid when Selling your Home!**". You will also receive a multi-function pocket knife. All by simply calling me on **0800 927 942**.

What's your
property worth?

Book your free appraisal now by calling

Warwick Hobbs
027 226 6122
www.warwickhobbs.nz

Call me anytime on (03) 477 7070 or 027 2266 122, or email me at warwick.hobbs@gmail.com

ABOUT ME

WARWICK HOBBS



Welcome! My name is Warwick Hobbs, Sales Consultant with Lincoln Darling Realty in Dunedin.

I have a passion for real estate, a commitment to integrity, an aim to 'go the extra mile'. My aim is to focus on achieving the best possible results for my clients by offering a "**reliable 'no pressure' service - that gets results.**"

It is my service policy to provide my clients with regular feedback, keeping them up to date and in touch with comments from prospective purchasers.

Should you have any thoughts about selling now or some time in the future, I would love to help you. Take advantage of my 21 years experience listing and selling real estate.

MY PHILOSOPHY

My aim in the process of marketing your property, would be to provide a smooth, step by step approach with no surprises. I work towards creating an environment of empathy and trust, enabling you to feel confident in making informed decisions. I also make sure everything in my business reflects my own open, honest and committed approach to life. With any listing I take, I pledge to give it my full attention and aim to secure multiple offers to achieve a great price for you.

So for buying or selling, free 'no obligation' property appraisals, or advice about preparing your home for sale, feel free to contact me for personal dedicated service.

Lincoln Darling Realty Ltd

Office: (03) 473-1721

21 North Road, Gardens Dunedin 9010, NZ

PO Box 311, Dunedin 9054, NZ

Licensed under the Real Estate Agents Act 2008

Website: www.darlingrealty.co.nz



Warwick Hobbs

Residential Sales Consultant

For reliable - no pressure service - that gets results!

Mobile: 027 22-66-122 DD: (03) 4777-070 Home: (03) 477-2296

Email: warwick.hobbs@gmail.com

Website: www.warwickhobbs.nz

WHY SELL WITH **WARWICK HOBBS?**



- * **Experience:** I have been selling real estate since 2002.
- * **Ethics:** I will always treat you honestly and fairly.
- * **Respect:** I will never pressure you into a decision you're not happy with. I work towards creating an environment of empathy and trust, enabling you to feel confident in making informed decisions.
- * **Local Knowledge:** I am a local and have lived in Dunedin for over 40 years.
- * **Flexibility:** I am not restricted to one suburb. I can operate successfully all over Dunedin City.
- * **Teamwork:** I am part of a team of experienced sales consultants.
- * **Advice:** I am happy to provide free market appraisals and free renovation advice.
- * **Availability:** You can contact me between 8am and 9.00pm daily: **DDI:** (03) 4777-070. **Mobile:** (027) 226-6122. **Home:** (03) 477-2296. or **email:** warwick@darlingrealty.co.nz
- * **Aims:** To obtain the best results for my clients and make the process as stress free as possible.
- * **Commission Fees and Services:** The fees at Darling Realty are competitive and advertising is extensive. Our experience and expertise is broad, covering all aspects of the Real Estate industry. These include Residential Sales, Commercial Leasing and Sales, as well as Property Management.
- * **The Successful Darling Realty Marketing Brand:** The Darling Realty brand has a growing market presence in the City and a great database of buyers in most areas in Dunedin. Darling Realty is a Dunedin owned Real Estate company. We offer nationwide and worldwide exposure on www.realestate.co.nz www.trademe.co.nz www.darlingrealty.co.nz www.warwickhobbs.nz as well as social media.

MY CLIENT TESTIMONIALS

"Warwick Hobbs of recently handled the sale of my deceased mother's property. His honesty, service and attention to presentation made for a speedy and trouble-free sale and at a price my brothers and I were very happy with. I would have no hesitation in recommending his service to anyone considering selling." - **R Morgan, Dunedin**

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"Warwick, we want to 'Thank you' for successfully selling our property at 13d Burns Street Caversham Dunedin. From the initial meeting we found you very professional and informative as this process was new to us. You immediately made us feel at ease and explained the process well. Your suggestions on advertising, pricing and open home structure were spot on, and keeping us informed and updated after the open homes was appreciated. We also appreciated that you were transparent with us and with potential buyers which required extra work on your part and we are grateful for the hard work you put in given the situation of the property. We have already recommended your services. Many thanks" - **Theresa, Cyril & Cameron H.**

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"Lorraine and I both appreciated and enjoyed the total commitment you gave us in successfully negotiating the sale of our property. In the end the price achieved we thought, was a fair balance for both parties. Well done Warwick. We felt that through the whole process you kept a fair balance between buyer and seller, You have a good work ethic and you put the time and effort in, so you will be successful. We hope we get the chance to work together again sometime." - **Steve & Lorraine Dunne, Whakatane**

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"Warwick is a genuine person. He cares deeply about your situation and what your end result wants to be. He is genuine in his sales approach, his integrity and his thoughtfulness. He was always in communication with me, he keeps you well informed. I can honestly say that Warwick is the only agent I have ever trusted. He wants what you want, but only at the cost of being honest with all parties. This is a quality that money can't buy. Warwick sold my mother's home for just under her asking price." - **Carol Y, Dunedin**

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"Warwick is an absolute gentleman at all times. He guided us through what was for us a new experience—the selling of a house. We appreciated his professionalism and attention to detail. The end result was we sold the ownership unit in just 19 days and at a very good price, because of the multi-offers Warwick was able to obtain." - **Trish Buchols, Dunedin**

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"I've had the pleasure of having Warwick act on my behalf with the sale of two properties with fantastic results. The property I owned was only on the market for a few weeks before it was sold. The other property was my family's house which was left in a family trust. It had 5 trustees including me, which made communication, negotiation and selling, more of a challenge than normal. Warwick is a very genuine person who will give you his honest opinion on what is required to best market your property and will do everything possible without any pressure, to help achieve a great result on your behalf." - **Rani Moeke, Dunedin**

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"I wish to acknowledge the excellent service I received from Warwick and the great result with the sale of my house. He listened to my requests and kept me informed of events every step of the way. He has become a good friend as a result of our association together." - **Richie Blair, Dunedin**

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"During and after the purchase of my house, Warwick was a pleasure to deal with and nothing was too much trouble for him. He kept in regular contact with me and went beyond what I would normally expect from an agent – he went the extra mile." - **Peter McMinn, Dunedin**

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"We appreciated the wonderful speed at which Warwick sold our house and of course the amazing price he achieved for us. Our very best wishes to you for the future." - **Annette & Kevin Reid, Dunedin**

SALES BY WARWICK

SAMPLE OF PROPERTIES SOLD BY WARWICK



OXFORD ST



FORFAR ST



FONT ST



CUTTEN ST



MELVILLE ST



ALEXANDER ST



KENMURE RD



EASTBOURNE ST



BROCKVILLE RD



EASTBOURNE ST



OXFORD ST



GILKINSON ST



GROVE ST



HOCKEN ST



BOTHA ST



HIGHGATE



CITY RD



STRATHMORE CRES



RUTHERFORD ST



LUNDIE ST



ROYAL TERR



EASTBOURNE ST



LACHLAN AVE



DELTA ST



CUTTEN ST



OXFORD ST



OXFORD ST



BURNS ST

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